



**SILVER  
FERN<sup>®</sup>  
FARMS**

*Hawke's  
Bay* **Farmer  
of the Year**

## COMPETITION ENTRY FORM

### CONDITIONS OF ENTRY

1. The competition is open to any agricultural and pastoral farm owner, manager or leasee in the areas covered by the Wairoa District south of the Mohaka River, the Napier City Council, and the Hastings and Waipukurau District Councils.
2. Judging is based on Profitability; Management Skills; Care; Appearance and performance of land, crops, pastures and stock. Management and physical aspects are judged by two competent field judges visiting selected properties. The measures of profitability will be economic farm surplus and percentage return on total farm capital.
3. Supply an electronic copy of your Annual Accounts (Farm Working, Livestock and Depreciation accounts) for the financial years ending 2015/2016 and 2016/2017. Judging will be based on 2016/2017, but the 2015/2016 accounts are used to check fluctuations. Accounts can be sent direct from yourself or your accountant to [hillary@showgroundshb.co.nz](mailto:hillary@showgroundshb.co.nz)
4. Supply a USB stick of at least 10 images of the property including an image of yourselves. These images will also be used for promotional purposes if required, please only submit images that can be used.
5. Entrants must be pursuing a system of agriculture and/or pastoral farming which will maintain high and sustainable performance over a long term. The farm holding must be a full-time commercial operation for at least one person.
6. There is no limitation as to normal diversification systems/options in agricultural, pastoral or livestock pursuits within the confines of (4) above.
7. With the winners co-operation an open field day, organised and will be held on the winner's farm.

**FULL CONFIDENTIALITY WILL BE OBSERVED**

## THE WINNER WILL RECEIVE

Recognition of being the Hawke's Bay Farmer of the Year 2018

A Prize pool to the value of over \$30,000

The E.B.Hindmarsh Trophy      Donated by, **The Wife of the Late E B Hindmarsh**

A Silver Salver      Donated by, **Friends of Late E B Hindmarsh**



## ORGANISED AND EVENT MANAGED BY

Hawke's Bay A&P Society

PO Box 349

Hastings

P: 06 878 3123 F: 06 878 3121

E: [hillary@showgroundshb.co.nz](mailto:hillary@showgroundshb.co.nz)

W: [www.hbfarmeroftheyear.co.nz](http://www.hbfarmeroftheyear.co.nz)

## CONTACTS

Brent Linn

General Manager

P: 06 8783123

M: 021 868 643

Hillary Riches

Business Development Manager

P: 06 878 3123

M: 027 258 8784

Peter Tod

Chairman of the Committee

P: 06 8568025

M: 027 475383

**2018**  
**SILVER FERN FARMS HAWKE'S BAY FARMER**  
**OF THE YEAR ENTRY FORM**

Name of Applicant: \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_ Mobile: \_\_\_\_\_ Fax: \_\_\_\_\_

Email: \_\_\_\_\_

Farm Location: \_\_\_\_\_

Name(s) to be quoted if you are the successful winner. Name: \_\_\_\_\_

Farm Name: \_\_\_\_\_

**OWNERSHIP STRUCTURE OF THE BUSINESS**

*Include details of Trusts, Companies, or Partnerships and how they are structured. Could also include succession plans if they are in place.*

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

**Important:** The organisers are considering changes to this competition by announcing the finalist's prior to the awards evening and showcasing them at the awards evening. If you were a finalist would you like this to be known.

YES  NO

Signature: \_\_\_\_\_

Post Completed Form and Accounts marked Confidential to;

Hillary Riches  
Hawke's Bay A&P Society,  
PO Box 349,  
Hastings

**AREA OF FARM**

	<u>TOTAL HA</u>	<u>EFFECTIVE HA</u>
Freehold	_____	_____
Leasehold – Long Term	_____	_____
Leasehold – Short Term	_____	_____
<b><u>Total</u></b>	_____	_____

Has this area changed over the past two years? *(It is important to calculate the effective area as accurately as possible.)*

---

---

**VALUATION ROLL NUMBERS** This information is required to enable accurate identification, assessment of effective area, valuation and stocking rate of the land you are farming.

Freehold	_____	_____
Leasehold – Long Term	_____	_____
Leasehold – Short Term	_____	_____

**NUMBER OF PADDOCKS**

*This information is required to enable accurate identification, assessment of effective area, valuation and stocking rate of the land you are farming.*

Permanent	_____
Temporary	_____

**RAINFALL** \_\_\_\_\_ mm

**NUMBER OF STAFF**

	<u>PERMANENT</u>	<u>TEMPORARY/SEASONAL</u>
Owner	_____	_____
Manager	_____	_____
Stock	_____	_____
General	_____	_____

**CONTOUR (Effective Area)**

Flat	_____ ha
Rolling	_____ ha
Hill	_____ ha
Steep Hill	_____ ha

**LIVESTOCK**

*These figures are recorded in your annual accounts if you have a 30<sup>th</sup> June balance date.*

**SHEEP**

<u>Breed</u>	<u>2015</u> <i>(30<sup>th</sup> June)</i>	<u>2016</u> <i>(30<sup>th</sup> June)</i>	<u>2017</u> <i>(30<sup>th</sup> June)</i>	<u>ANTICIPATED</u> <u>WINTER NO'S</u>
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
Ewe Hoggets	_____	_____	_____	_____
In Lamb Ewe Hoggets	_____	_____	_____	_____
2th Ewes	_____	_____	_____	_____
R 3yr & 4yr Ewes	_____	_____	_____	_____
R 5yr Ewes & older	_____	_____	_____	_____
Ram Hoggets	_____	_____	_____	_____
Wether Hoggets	_____	_____	_____	_____
MA Wethers	_____	_____	_____	_____
Breeding Rams	_____	_____	_____	_____
Other	_____	_____	_____	_____

**CATTLE**

<u>Breed</u>	<u>2015</u> <i>(30<sup>th</sup> June)</i>	<u>2016</u> <i>(30<sup>th</sup> June)</i>	<u>2017</u> <i>(30<sup>th</sup> June)</i>	<u>ANTICIPATED</u> <u>WINTER NO'S</u>
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
R 1yr Steers	_____	_____	_____	_____
R 2yr Steers	_____	_____	_____	_____
R 1yr Bulls	_____	_____	_____	_____
R 2yr Bulls	_____	_____	_____	_____
Breeding Bulls	_____	_____	_____	_____
R 1yr Heifers	_____	_____	_____	_____
R 2yr Heifers (Dry)	_____	_____	_____	_____
R 2yr Heifers (In Calf)	_____	_____	_____	_____
MA Cows	_____	_____	_____	_____
Other	_____	_____	_____	_____

## GOATS

Breed	<u>2015</u> (30 <sup>th</sup> June)	<u>2016</u> (30 <sup>th</sup> June)	<u>2017</u> (30 <sup>th</sup> June)	<u>ANTICIPATED</u> <u>WINTER NO'S</u>
<i>Angora &amp; Angora Cross</i> <i>(mohair, PB, G1-G3)</i>	_____	_____	_____	_____
Other Fibre & Meat Breeds <i>(Cashmere, Cashgora, Gls)</i>	_____	_____	_____	_____
R 1yr Does	_____	_____	_____	_____
MA Does	_____	_____	_____	_____
Breeding Bucks	_____	_____	_____	_____
Other	_____	_____	_____	_____

## DEER

	<u>2015</u> (30 <sup>th</sup> June)	<u>2016</u> (30 <sup>th</sup> June)	<u>2017</u> (30 <sup>th</sup> June)	<u>ANTICIPATED</u> <u>WINTER NO'S</u>
Breed				
Red Deer	_____	_____	_____	_____
Wapiti, Elk & Related Crossbreds	_____	_____	_____	_____
Other Breeds (Fallow)	_____	_____	_____	_____
R 1yr Hinds	_____	_____	_____	_____
R 2yr Hinds	_____	_____	_____	_____
R 2yr Hind (R.W.S.)	_____	_____	_____	_____
MA Hinds	_____	_____	_____	_____
R 1yr Stags	_____	_____	_____	_____
R 2yr Stags	_____	_____	_____	_____
R 3yr Stags & Older	_____	_____	_____	_____
Velveting Stags	_____	_____	_____	_____
Breeding Stags	_____	_____	_____	_____

## PRODUCTION

<u>SHEEP</u>	2015/2016	2016/2017
No. Ewes run with Ram	_____	_____
No. Ewes purchased in Lamb	_____	_____
No. Ewes sold before 30 <sup>th</sup> June		
- In Lamb	_____	_____
- Dry	_____	_____
- Cull	_____	_____
No. Ewe Hoggets run with Ram	_____	_____
No. Lambs Docked from Ewes	_____	_____
No. Lambs Docked from Hoggets	_____	_____
No. Lambs Purchased	_____	_____
No. Lambs sold for processing	_____	_____
No. Lambs sold for store	_____	_____
Total Wool weight produced – Kg	_____	_____

<u>CATTLE</u>	2015/2016	2016/2017
No. In Calf Cows wintered	_____	_____
No. In Calf Heifers wintered	_____	_____
No. In Calf Cows sold <i>(Between balance date and calving)</i>	_____	_____
No. In Calf Heifers sold <i>(Between balance date and calving)</i>	_____	_____
No. Calves marked	_____	_____

<u>GOATS</u>	2015/2016	2016/2017
No. Does mated or bought in kid	_____	_____
No. In kid does sold	_____	_____
No. Kids born	_____	_____

**DEER**

2015/2016

2016/2017

No. MA Hinds mated

\_\_\_\_\_

\_\_\_\_\_

No. R 2yr Hinds mated

\_\_\_\_\_

\_\_\_\_\_

No. In Fawn hind purchased

\_\_\_\_\_

\_\_\_\_\_

No. In Fawn hinds sold

\_\_\_\_\_

\_\_\_\_\_

No. Fawns born

\_\_\_\_\_

\_\_\_\_\_

**CASH CROP AREA**

<u>YEAR</u>	<u>TYPE</u>	<u>AREA</u>	<u>YIELD</u>	<u>GROSS INCOME</u>
2015/2016	_____	_____	_____	_____
	_____	_____	_____	_____
	_____	_____	_____	_____
2016/2017	_____	_____	_____	_____
	_____	_____	_____	_____
	_____	_____	_____	_____

**MANAGEMENT**

**FERTILISER**

<u>YEAR</u>	<u>TYPE</u>	<u>QUANTITY</u>	<u>ANALYSIS</u>	<u>AREA TOP DRESSED</u>
2015/2016	_____	_____	_____	_____
	_____	_____	_____	_____
	_____	_____	_____	_____
2016/2017	_____	_____	_____	_____
	_____	_____	_____	_____
	_____	_____	_____	_____



LIME USED

<u>YEAR</u>	<u>TYPE</u>	<u>QUANTITY</u>	<u>AREA LIMED</u>	<u>ANALYSIS</u>
2015/2016	_____	_____	_____	_____
	_____	_____	_____	_____
	_____	_____	_____	_____
2016/2017	_____	_____	_____	_____
	_____	_____	_____	_____
	_____	_____	_____	_____

LIVESTOCK POLICY – *(Brief Descriptions, use additional pages if required)*

Cattle Policy: \_\_\_\_\_  
\_\_\_\_\_

Cattle Selling/Purchasing Policy: \_\_\_\_\_  
\_\_\_\_\_

Sheep Policy: \_\_\_\_\_  
\_\_\_\_\_

Lamb Selling/Purchasing Policy: \_\_\_\_\_  
\_\_\_\_\_

Wool/Shearing Policy: \_\_\_\_\_  
\_\_\_\_\_

Deer Policy: \_\_\_\_\_  
\_\_\_\_\_

Deer Selling/Purchasing Policy: \_\_\_\_\_  
\_\_\_\_\_

GRAZING

<u>YEAR</u>	<u>STOCK CLASS</u>	<u>NUMBER</u>	<u>TIME PERIOD</u>	<u>FEE</u>
2015/2016	_____	_____	_____	_____
	_____	_____	_____	_____
	_____	_____	_____	_____
	_____	_____	_____	_____
2016/2017	_____	_____	_____	_____
	_____	_____	_____	_____
	_____	_____	_____	_____
	_____	_____	_____	_____

Other Management Features of Note:  
*(Off farm grazing etc)*

---

---

**DEVELOPMENT**

*Identify any development or capital expenses included in your farm expenditure which are a one off expense.*

**DETAILS**

*Year*

*Amount*

_____	_____	\$ _____
_____	_____	\$ _____
_____	_____	\$ _____

**GOALS AND OBJECTIVES**

*Business - Short, medium and long term goals and objectives*

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**BUSINESS HISTORY**

*How has the business got to where it is today, ownership structure, land purchases, development programs etc.*

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**KEY PRINCIPLES & PRACTICES, STRENGTHS, WEAKNESSES & OPPORTUNITIES**

**KEY PRINCIPALS & PRACTICES:** *What key principles or philosophies does this business hold that are used in decision making.*

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**STRENGTHS & WEAKNESSES:** *In terms of personal and the physical aspects of the property. Could also include how the strengths are exploited and the weaknesses are minimised.*

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**OPPORTUNITIES:** *What opportunities do you see for your business going forward.*

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_